

Chuck Zappola

Region Vice President
South Central Region

Chuck Zappola is Region Vice President — South Central, reporting to Waterworks President, Jack Schaller. In this role since September 2015, he has full P&L responsibility for sales growth, vendor/customer relationships and operational excellence in the states of Arkansas, Louisiana, Mississippi, Texas and Oklahoma. He is focused on seizing opportunities for expansion with new customers, markets and industry developments.

Chuck joined the company in 1996 as an Inside Sales Representative, progressing up through the organization as Branch Operations Manager, Outside Sales Representative, Sales Manager, District Manager and Regional Director of Sales and Operations.

In recognition for his exceptional performance, Chuck received the President's Award in 2013 and the CEO Leadership Award in 2014. With strengths in talent development, sales leadership, relationship building, and negotiations, Chuck is positioned to lead his region to new heights in Core & Main's future.

Chuck studied Business and Marketing at Cleveland State University. He is an active member of the American Water Works Association, National Utility Contractors Association, Office of Consumer Advocate, and Texas Water Association.

